

PROCUREMENT METHODS

GOODS & WORKS

METHOD	WHEN USED	ESSENTIAL FEATURES
Open Competitive Bidding (International, Regional Or Local)	Unless other procedure permitted	Article 31 of the Tenders Code
Restrictive Competitive Bidding (International, Regional Or Local)	Limited number of suppliers, contractors or service providers	The whole of Section IV (Article 43)
Shopping	Small value of contract, standard Items	Section V, Art. 44
Direct Contracting	- Only one source available -Urgent need -Additions to contract require original source -Research -National security	Section VI, Art.45
Framework Agreement	Long-term agreement with suppliers, contractors and providers	Art. 63.2, generally based on price that are pre-agreed or determined at the call of stage through competition or a process allowing their revision without further competition

CONSULTANCY SERVICES

Quality and Cost Based	<ul style="list-style-type: none">- Competitive process among shortlisted firms- Take into accounts the quality of the proposal and the cost of the service in the selection of the successful firm	Section I, Art. 27.2
Quality Based Selection	<ul style="list-style-type: none">- Complex or highly specialized assignment- Assignment that have high downstream impact and in which the objective is to have the best experts- Assignment that can be carried out in substantially different way such that proposals will not be comparable	Section I, Art. 27.2
Fixed Budget	<ul style="list-style-type: none">- When the assignment is simple and can be precisely defined and when the budget is fixed	Section I, Art. 27.2
Least Cost Selection	<ul style="list-style-type: none">- Appropriate for selecting consultant for assignment of a standard or routine nature	Section I, Art. 27.2

Selection based on the qualification of the consultant	- Small assignment or emergency situation for which the need for issuing an RFP and preparing and evaluating competitive proposal is not justified	Section I, Art. 27.2
Single Sourced	Shall be used only in special case	Section I, Art. 27.2

METHOD	WHEN USED	ESSENTIAL FEATURES
Open Tendering	Unless other procedure permitted	Article 31 of the Tenders Code
Restricted Tendering	Available from few Supplier; Small Value	The whole of Section IV (Article 43)
Two-Stage Tendering	When not feasible to formulate detailed technical specifications for the goods or works	Stage 1 Proposals to meet open specifications Stage 2 Tenders on single set of specs
Request for proposals	Use for recruitment and employment of Consultants	-Notice of opportunity to propose (REI) -Primarily technical / quality criteria -Financial evaluation
Request for quotations	Small value, standard items	-At least three quotations to be requested -Simplified specs; no bidding document -Award to the lowest price
Single-source procurement	-Only one source available -Urgent need -Additions to contract require original source	No procedure

	-Research -National security	
International Competitive Bidding	Over agreed threshold	Set out in detail in the Procurement Manual
LIB (Limited International Bidding	-Small value -Few Suppliers -Other exceptional reasons	ICB, except advertisement
Local Competitive Bidding	Over agreed threshold	Section 5.4.9 of the Procurement Manual
Regional Competitive Bidding	Over agreed threshold	Section 5.4.10 of the Procurement Manual
Shopping (International / National)	Standard items of small value	Like request for quotations
Direct Contracting	Like Single-source	No procedures
Framework Agreements	long-term agreement	Alternative to the Shopping and NCB methods